

PURCHASING AGENDA SUMMARY

May 7, 2013

(School Board Meeting Date)

Key to Bid Categories: **CAN** = Bid Cancellation, **CB** = Co-op Bid, **CT** = Contract Termination, **DN** = Direct Negotiation, **ER** = Emergency Ratification, **EX** = Bid Extension, **HPS** = Highest Point Score, **LRB** = Lowest Responsive Bid, **PB** = Piggy-Back Bid, **PS** = Professional Services, **RA** = Revised Award, **RB** = Re-Award Bid, **REJ** = Bid Rejection, **RFP** = Request for Proposal, **RN** = Bid Renewal, **SC** = State Contract, **SP** = Sale of Property, **SS** = Sole Source

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CAT.</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/ CC</i>	<i>**PROJECT /SUBPROJ</i>	<i>RECOMMENDED VENDOR</i>	<i>TOTAL \$ by VENDOR</i>	<i>TOTAL \$ of BID</i>	<i>COMMENTS</i>
13-391-251-EX	Commodity Food Processing	EX	1.5 mos.	Food Service Dept. Art Dunham	0410/5470	9502	Advance Pierre Foods, Inc. Land O' Lakes, Inc.	Unknown	55,000.00 (estimate)	<i>Rationale:</i> Additional time is needed to determine how commodity processed foods will be purchased for the 2013/2014 school year. Commodity processed foods will either be purchased direct through Gordon Food Service, Inc. on Bid #12-393-249-RFP or a co-operative contract will be utilized.
13-165-130	Dishwashing Machines	LRB	1 yr.	Food Service Dept. Art Dunham	0410/5470	9502	Beltram Edge Tool Supply, Inc. d/b/a Beltram Foodservice Group SRE Culinary Equipment & Supplies, LLC	Unknown	350,000.00 (estimate)	

***Key to Fund Sources:**

0100: General Operating 0150: Workforce Development 03XX: Capital 0410: Food Service 0420: Contracted Programs 043X: ARRA Stimulus

****Key to Categorical Sources:**

23XX: Referendum Funds

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<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CAT.</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/ CC</i>	<i>**PROJECT /SUBPROJ</i>	<i>RECOMMENDED VENDOR</i>	<i>TOTAL \$ by VENDOR</i>	<i>TOTAL \$ of BID</i>	<i>COMMENTS</i>
13-968-198	Electrical Distribution System Replacement	LRB	N/A	Lealman Avenue E/S Bruce Stott	0373/2141	3500/3032	Himes Electric Company, Inc.	303,823.00	303,823.00	
13-968-202	Ceiling, Lighting, HVAC Replacement	LRB	N/A	Tyrone M/S Bruce Stott	0370/4611 0377/4611 0373/4611	3500/3021	R. Krueger Construction, Inc.	289,000.00	289,000.00	
13-740-196	Walk-In Storage Freezer & Production Room	LRB	N/A	Food Service Dept. Art Dunham	0410/0450	9502	Beltram Edge Tool Supply, Inc. d/b/a Beltram Foodservice Group	229,175.00	229,175.00	
13-968-200	T.V. Studio Renovation	LRB	N/A	Clearwater, H/S Bruce Stott	0373/0711	3500/3016	Grosz Construction, Inc.	137,334.00	137,334.00	
13-968-199	Lighting Retrofit Installation	LRB	N/A	Bear Creek E/S Bruce Stott	0373/0271	3500/3021	L & S Enterprises, LLC	129,092.72	129,092.72	
13-968-195	Demolition of Existing and Installation of New Walk-In Storage Freezer & Production Room	LRB	N/A	Food Service Dept. Art Dunham	0410/0450	9502	Roberts HVAC & Refrigeration, Inc.	119,654.00	119,654.00	

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13-803-207	P.A. Sound System Removal & Replacement	LRB	N/A	Palm Harbor University H/S Keith Thomsen	0100/4681	2320/1136	BCI Integrated Solutions	102,485.52	102,485.52	
13-968-203	Electronic Distribution System Housing	LRB	N/A	Madeira Beach Fundamental School Bruce Stott	0377/2261	3500/3038	Alspach Construction & Electronic, Inc.	74,167.00	74,167.00	
13-968-201	Electrical Distribution System Replacement	LRB	N/A	Countryside H/S Bruce Stott	0373/0751	3500/3032	MCS of Tampa	43,726.17	43,726.17	
13-165-250-PB	Cafeteria Refrigeration & Ice Machines	PB	1 yr.	Food Service Dept. Art Dunham Maintenance Dept. Mike Hewett	0410/5470 0100/5370	9502 9503	Beltram Edge Tool Supply, Inc. d/b/a Beltram Foodservice Group International Restaurant Distributors, Inc. SRE Culinary Equipment & Supplies, LLC	Unknown	320,000.00 (estimate)	<i>Rationale:</i> Piggy-backing Orange County Public Schools Bid #ITB1203046.

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13-340-249-PB	Fire Extinguisher Service	PB	1 yr.	Vehicle Maintenance Dept. Wade Hutchins County Wide Doug Abbott	0100/5900 0100/6080	9902 9601/3390	All Florida Fire Equipment Company	77,000.00	77,000.00 (estimate)	<i>Rationale:</i> Piggy-backing Manatee County School District Bid #10-0053-MR.
13-031-212	Chiller Direct Purchase	REJ	N/A	Largo H/S Doug Schoel						<i>Rationale:</i> All bids were rejected, this purchase will be incorporated into the design and construction of the new school beginning in the 2013/2014 fiscal year.
13-675-179-RN	Pesticides	RN	1 yr.	Maintenance Dept. Mike Guild	0100/5370		Helena Chemical Company J.C. Ehrlich Co., Inc. d/b/a Target Specialty Products Univar USA, Inc	Unknown	90,000.00 (estimate)	

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13-715-232-SC	Textbooks, State Adopted	SC	1 yr.	Instructional Materials Department, Gary Klesius	0100/5620	1120/4700	Florida School Book Depository	6,000,000.00	6,000,000.00 (estimate)	<i>Rationale:</i> The Florida School Book Depository is the only established depository for published materials in the state of Florida. It was established in accordance with FS 6A-1.012.
13-205-263-SS	Sole Source Software	SS	3.5 yrs.	County Wide Middle Schools Danielle Campbell	0100/5290 0100/var. 0420/5330 0420/5330	1180/6236 2342 A630 B630	Achieve 3000	812,054.00	812,054.00	<i>Rationale:</i> This vendor holds the copyrights and distribution for this software. \$100,000 of this contract is being purchased for the Summer Bridge Program.
13-205-253-SS	Sole Source Software	SS	N/A	Elementary Mathematics Dept. Laurel Rotter	0420/5380	A630	Mind Research Institute	558,698.00	558,698.00	<i>Rationale:</i> This vendor holds the copyrights and distribution rights for this software.

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13-480-260-SS	Sole Source Instructional Materials	SS	N/A	Elementary Mathematics Dept. Laurel Rotter	0100/5290 0420/5330 0420/5330	1180/6236 A630 B630	Scholastic, Inc.	229,177.00	229,177.00	<i>Rationale:</i> This vendor is the sole distributor for “Do the Math” instructional materials. These materials are being purchased for the Summer Bridge Program.
13-961-258-SS	Sole Source Training & Materials	SS	4 mos.	Elementary Language Arts & Reading Dept. Tracie Bergman	0420/5810 0420/5810	A211 B211	Core Connections, Inc.	91,600.00	91,600.00	<i>Rationale:</i> This vendor holds the copyrights and distribution rights for this training and materials.
13-480-261-SS	Sole Source Reading Materials	SS	N/A	Elementary Education Dept. Kathleen Young-Parker	0100/5290 0420/5330 0420/5330	1180/6236 A630 B630	Capstone Classroom	86,668.80	86,668.80	<i>Rationale:</i> This vendor holds the copyrights for these reading materials. These materials are being purchased for the Summer Bridge Program.

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13-205- 257-SS	Sole Source Site Licenses	SS	3 mos.	Elementary Language Arts & Reading Dept. Tracie Bergman	0100/5810	2341	Voyager Learning, Inc.	74,000.00	74,000.00	<i>Rationale:</i> This vendor holds the copyrights and distribution rights for the “Ticket to Read” online site licenses.
13-961- 259-SS	Sole Source Software	SS	N/A	Elementary Science Dept. Julie Poth	0420/5070	A630	D C Jaeger Corporation	65,925.00	65,925.00	<i>Rationale:</i> This vendor is the sole distributor and service/support center for the LJ CREATE software in Florida.

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PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-391-251-EX

Bid Title: Commodity Food Processing

Original Bid No: 10-391-109

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☒ Contract Extension * Term: 6 wks ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 5/12/13 thru 6/30/13

☐ N/A - One Time Purchase

Contract Value: \$ 55,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

*** Rationale/Reason**

Additional time is needed to determine how commodity processed foods will be purchased for the 2013/2014 school year. Commodity processed foods will either be purchased direct through Gordon Food Service, Inc. on Bid #12-393-249-RFP or a co-operative contract will be utilized.

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB
Title: Director, Purchasing Department

For: Food Service Department

Requested By: Art Dunham
Title: Director, Food Service Department

Buyer: Jena Grage

Recommended award by vendor as follows: (see attached)

Provide processing services to convert USDA donated cheese & peanut butter into usable end products.

	PROCESSING PRICE/ CS.	VENDOR
CHEESE (Processed Into):		
<u>Cheese Portions:</u> 1 oz. reduced fat Colby Jack, individually wrapped, Code #44878	20.27	LAND O'LAKES, INC. (V – 8255)
<u>Cheese Portions:</u> 1 oz. portion, light mozzarella string, individually wrapped, Code #59703	12.92	LAND O'LAKES, INC. (V – 8255)

Note: Cheese slices code#46288 and cheese cups code #39943 are not being extended as they are not needed for food services summer food program.

PEANUT BUTTER (Processed Into):		
<u>Crustless Sandwich:</u> 2.8 oz. smooth peanut butter and grape jelly with wheat bread , Code #92123	24.16	ADVANCE PIERRE FOODS, INC. (V – 29152)
<u>Crustless Sandwich:</u> 2.8 oz. smooth peanut butter and strawberry jelly with wheat bread , Code #92127	24.28	ADVANCE PIERRE FOODS, INC. (V – 29152)

Note: Only the peanut butter crustless sandwich items are being extended as they are the only items needed for food services summer food program.

Note: Items originally delivered and stored in our warehouse will be direct purchased by Gordon Food Service, Inc. who was awarded our Food Service Product Procurement and Distribution Services Bid #12-393-249-RFP and delivered to each location as needed for \$1.23 per Group C: USDA Commodity Processed Foods / Direct Purchase (currently delivered direct to district).

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-165-130

Bid Title: Dishwashing Machines

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 5/07/13 thru 5/06/14

☐ N/A - One Time Purchase

Contract Value: \$ 350,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	2	6-months	1 - year	

* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 76 Bids Received: 2 Late Bids: 0 Rejected Bids: 0 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB
Title: Director, Purchasing Department

For: Food Service Department

Requested By: Art Dunham
Title: Director, Food Service Department

Buyer: Jena Grage

Recommended award by vendor as follows: (see attached)

Provide **dishwashing machines** for the food service department per bid specifications.

SRE CULINARY EQUIPMENT & SUPPLIES LLC. (V-27505)

Group 1: Champion Industries

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Pinellas Park Middle					
Champion Model 44 High Temperature Rack Conveyer Dishwashing Machine.					
208/240 single or three phase	1 ea	\$13,644.00	\$13,644.00	\$15,144.00	\$15,144.00
480 three phase	1 ea	13,644.00	13,644.00	15,144.00	15,144.00
Booster Heaters Electric: 22 kW (70°F rise) (built-in only)	1 ea	2,698.00	2,698.00	2,698.00	2,698.00
Vent cowl, stainless steel with 7" stack and locking damper	1 set	709.00	709.00	709.00	709.00
Grand Total:			\$17,051.00		\$18,551.00
Lake St. George Elementary					
Champion Model 44 High Temperature Rack Conveyer Dishwashing Machine.					
208/240 single or three phase	1 ea	\$13,644.00	\$13,644.00	\$15,144.00	\$15,144.00
480 three phase	1 ea	13,644.00	13,644.00	15,144.00	15,144.00
Booster Heaters Electric: 22 kW (70°F rise) (built-in only)	1 ea	2,698.00	2,698.00	2,698.00	2,698.00
Vent cowl, stainless steel with 7" stack and locking damper	1 set	709.00	709.00	709.00	709.00
Extended pawl bar (extended drive unit) for use with load tabling	1 ea	583.00	583.00	583.00	583.00
Grand Total:			\$17,634.00		\$19,134.00

SRE CULINARY EQUIPMENT & SUPPLIES LLC. (V-27505) (Continued)**Group 1: Champion Industries** (Continued)

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Ponce De Leon Elementary					
Champion Model 44 High Temperature Rack Conveyer Dishwashing Machine.					
208/240 single or three phase	1 ea	\$13,644.00	\$13,644.00	\$15,144.00	\$15,144.00
480 three phase	1 ea	13,644.00	13,644.00	15,144.00	15,144.00
Booster Heaters Electric: 22 kW (70°F rise) (built-in only)	1 ea	2,698.00	2,698.00	2,698.00	2,698.00
Vent cowl, stainless steel with 7" stack and locking damper	1 set	709.00	709.00	709.00	709.00
Grand Total:			\$17,051.00		\$18,551.00

Options:

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Booster Heaters Electric: 22 kW (70°F rise) (built-in only)	1 ea	\$2,798.00	\$2,798.00	\$3,698.00	\$3,698.00
Extended pawl bar (extended drive unit) for use with load tabling	1 ea	613.00	613.00	1,013.00	1,013.00
Table limit switch	1 ea	214.00	214.00	514.00	514.00
Vent cowl, stainless steel with 7" stack and locking damper	1 set	759.00	759.00	1,159.00	1,159.00
Extended vent hood, stainless steel with 7" stack and locking damper	1 ea	575.00	575.00	975.00	975.00
Water pressure regulating valve	1 ea	214.00	214.00	414.00	414.00

SRE CULINARY EQUIPMENT & SUPPLIES LLC. (V-27505) (Continued)**Group 1: Champion Industries** (Continued)**Options** (Continued):

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Two-point electrical connection	1 ea	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Vertical clearance through machine: 24	1 ea	538.00	538.00	538.00	538.00
Model CCT 180 (180° Corner Conveyor Table)	1 ea	6,174.00	6,174.00	6,574.00	6,574.00
Model CCT 90 (90° Corner Conveyor Table)	1 ea	4,232.00	4,232.00	4,632.00	4,632.00
Splash shields	1 ea	0.00	0.00	0.00	0.00

Note:

- Water pressure regulating valve is only needed if installing non Champion booster.
- Vertical clearance through machine: 24 is only available from factory at time of purchase.
- Slash shields are include with unit.

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Osceola Middle					
Champion Model LD-20 Pot, Pan and Utensil Washer.					
208/240 single or three phase	1 ea	\$19,355.00	\$19,355.00	\$20,855.00	\$20,855.00
480 three phase	1 ea	19,355.00	19,355.00	20,855.00	20,855.00
Grand Total:			\$19,355.00		\$20,855.00
Osceola High					
Champion Model LD-20 Pot, Pan and Utensil Washer.					
208/240 single or three phase	1 ea	\$19,355.00	\$19,355.00	\$20,855.00	\$20,855.00
480 three phase	1 ea	19,355.00	19,355.00	20,855.00	20,855.00
Grand Total:			\$19,355.00		\$20,855.00
Group 1 Total:			\$90,446.00		\$97,946.00

SRE CULINARY EQUIPMENT & SUPPLIES LLC. (V-27505) (Continued)

Group 1: Champion Industries (Continued)

Materials & Supplies:

Bidder (s) shall indicate the percentage discount from manufacturer's list price for parts & materials.

MANUFACTURER	PERCENTAGE
Champion	35%

BELTRAM EDGE TOOL SUPPLY, INC D/B/A BELTRAM FOOD SERVICE GROUP (V-256)

Group 2: Insinger Machine Company

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Forest Lakes Elementary					
Insinger – Admiral Model 44 Single Tank Conveyor Dishwashing Machine.					
208/240 single or three phase	1 ea	\$13,985.00	\$13,985.00	\$15,741.00	\$15,741.00
480 three phase	1 ea	13,985.00	13,985.00	15,741.00	15,741.00
Built-in electric booster heater 70 degree rise	1 ea	2,693.00	2,693.00	2,693.00	2,693.00
Vent cowl collar with adjustable damper controls	1 set	620.00	620.00	620.00	620.00
Power Unloader	1 ea	5,055.00	5,055.00	5,055.00	5,055.00
Grand Total:			\$22,353.00		\$24,109.00

BELTRAM EDGE TOOL SUPPLY, INC D/B/A BELTRAM FOOD SERVICE GROUP (V-256) (Continued)**Group 2: Insinger Machine Company** (Continued)

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Ozona Elementary					
Insinger – Admiral Model 44 Single Tank Conveyor Dishwashing Machine.					
208/240 single or three phase	1 ea	\$13,985.00	\$13,985.00	\$15,741.00	\$15,741.00
480 three phase	1 ea	13,985.00	13,985.00	15,741.00	15,741.00
Built-in electric booster heater 70 degree rise	1 ea	2,693.00	2,693.00	2,693.00	2,693.00
Vent cowl collar with adjustable damper controls	1 set	620.00	620.00	620.00	620.00
Power Unloader	1 ea	5,055.00	5,055.00	5,055.00	5,055.00
Grand Total:			\$22,353.00		\$24,109.00
Woodlawn Elementary					
Insinger – Admiral Model 44 Single Tank Conveyor Dishwashing Machine.					
208/240 single or three phase	1 ea	\$13,985.00	\$13,985.00	\$15,741.00	\$15,741.00
480 three phase	1 ea	13,985.00	13,985.00	15,741.00	15,741.00
Built-in electric booster heater 70 degree rise	1 ea	2,693.00	2,693.00	2,693.00	2,693.00
Vent cowl collar with adjustable damper controls	1 set	620.00	620.00	620.00	620.00
Grand Total:			\$17,298.00		\$19,054.00
Group 2 Total:			\$62,004.00		\$67,272.00

BELTRAM EDGE TOOL SUPPLY, INC D/B/A BELTRAM FOOD SERVICE GROUP (V-256) (Continued)**Group 2: Insinger Machine Company** (Continued)**Options:**

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Built-in electric booster heater 70 degree rise	1 ea	\$2,693.00	\$2,693.00	\$2,693.00	\$2,693.00
Pressure reduction valve and line strainer	1 ea	136.50	136.50	136.50	136.50
Vent cowl collar with adjustable damper controls	1 set	620.00	620.00	620.00	620.00
Rack limit switch	1 ea	243.50	243.50	243.50	243.50
Power Loader	1 ea	3,579.00	3,579.00	3,579.00	3,579.00
Power Unloader	1 ea	5,055.00	5,055.00	5,055.00	5,055.00
Door activated drain closer	1 set	325.00	325.00	325.00	325.00

Materials & Supplies:

Bidder (s) shall indicate the percentage discount from manufacturer's list price for parts & materials.

MANUFACTURER	PERCENTAGE
Insinger	0%

BELTRAM EDGE TOOL SUPPLY, INC D/B/A BELTRAM FOOD SERVICE GROUP (V-256) (Continued)**Group 3: MEIKO**

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
(A)	(B)	(C) = (A X B)	D	(E) = (A X D)	
Meadowlawn Middle					
MEIKO FV 250.2 Front Loading Pot Washer.					
208/240 single or three phase	1 ea	\$27,000.00	\$27,000.00	\$27,675.00	\$27,675.00
480 three phase	1 ea	27,000.00	27,000.00	27,675.00	27,675.00
Additional sheet pan insert (holds 11 pans) – increases machine capacity to 22 sheet pans per cycle	1 ea	340.00	340.00	340.00	340.00
Grand Total:			\$27,340.00		\$28,015.00
MEIKO FV 130.2 Series Hot Water Sanitizing Pot and Pan Washer.					
208/240 single or three phase	1 ea	\$20,275.00	\$20,275.00	\$20,850.00	\$20,850.00
480 three phase	1 ea	\$20,275.00	\$20,275.00	\$20,850.00	\$20,850.00
Grand Total:			\$20,275.00		\$20,850.00
Dunedin High					
MEIKO FV 250.2 Front Loading Pot Washer.					
208/240 single or three phase	1 ea	\$27,000.00	\$27,000.00	\$27,675.00	\$27,675.00
480 three phase	1 ea	27,000.00	27,000.00	27,675.00	27,675.00
Additional sheet pan insert (holds 11 pans) – increases machine capacity to 22 sheet pans per cycle	1 ea	340.00	340.00	340.00	340.00
Grand Total:			\$27,340.00		\$28,015.00

Note: At this time a determination cannot be made as to which machine will be best suited for Meadowlawn Middle. Only one machine will be purchased for this school.

BELTRAM EDGE TOOL SUPPLY, INC D/B/A BELTRAM FOOD SERVICE GROUP (V-256) (Continued)**Group 3: MEIKO** (Continued)**Options:**

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE ALTERNATE DELIVERED & INSTALLED	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Built-in liquid detergent and rinse aid pumps	1 ea	\$487.00	\$487.00	\$487.00	\$487.00
Flanged, bolt-down feet	1 ea	240.00	240.00	240.00	240.00
External vent fan control with adjustable delay timer	1 ea	405.00	405.00	405.00	405.00
Drain water tempering kit	1 ea	498.00	498.00	498.00	498.00
Additional sheet pan insert (holds 11 pans) – increases machine capacity to 22 sheet pans per cycle	1 ea	340.00	340.00	340.00	340.00

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE DELIVERED & INSTALLED	EXTENDED TOTAL DELIVERED & INSTALLED
	(A)	(B)	(C) = (A X B)	D	(E) = (A X D)
Leila Davis Elementary					
MEIKO K-44ET Series Hot Water Sanitizing Single Tank Rack Conveyor Dishwashing Machine.					
208/240 single or three phase	1 ea	\$16,675.00	\$16,675.00	\$17,700.00	\$17,700.00
480 three phase	1 ea	\$16,675.00	\$16,675.00	\$17,700.00	\$17,700.00
Built-in electric booster heater 70 degree rise	1 ea	2,538.00	2,538.00	2,538.00	2,538.00
Vent cowl, stainless steel with 7" stack and locking damper	1 set	826.00	826.00	826.00	826.00
Grand Total:			\$20,039.00		\$21,064.00

BELTRAM EDGE TOOL SUPPLY, INC D/B/A BELTRAM FOOD SERVICE GROUP (V-256) (Continued)**Group 3: MEIKO** (Continued)

DESCRIPTION	EST. QTY.	UNIT PRICE DELIVERED	EXTENDED PRICE DELIVERED	UNIT PRICE DELIVERED & INSTALLED	EXTENDED TOTAL DELIVERED & INSTALLED
(A)	(B)	(C) = (A X B)	D	(E) = (A X D)	
Curlew Creek Elementary					
MEIKO K-44ET Series Hot Water Sanitizing Single Tank Rack Conveyor Dishwashing Machine.					
208/240 single or three phase	1 ea	\$16,675.00	\$16,675.00	\$17,700.00	\$17,700.00
480 three phase	1 ea	\$16,675.00	\$16,675.00	\$17,700.00	\$17,700.00
Built-in electric booster heater 70 degree rise	1 ea	2,538.00	2,538.00	2,538.00	2,538.00
Vent cowl, stainless steel with 7" stack and locking damper	1 set	826.00	826.00	826.00	826.00
Grand Total:			\$20,039.00		\$21,064.00
Garrison Jones Elementary					
MEIKO K-44ET Series Hot Water Sanitizing Single Tank Rack Conveyor Dishwashing Machine.					
208/240 single or three phase	1 ea	\$16,675.00	\$16,675.00	\$17,700.00	\$17,700.00
480 three phase	1 ea	\$16,675.00	\$16,675.00	\$17,700.00	\$17,700.00
Built-in electric booster heater 70 degree rise	1 ea	2,538.00	2,538.00	2,538.00	2,538.00
Vent cowl, stainless steel with 7" stack and locking damper	1 set	826.00	826.00	826.00	826.00
Grand Total:			\$ 20,039.00		\$ 21,064.00
Group 3 Total:			\$135,072.00		\$140,072.00

BELTRAM EDGE TOOL SUPPLY, INC D/B/A BELTRAM FOOD SERVICE GROUP (V-256) (Continued)

Group 3: MEIKO (Continued)

Options:

DESCRIPTION	EST. QTY. (A)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)	UNIT PRICE ALTERNATE DELIVERED & INSTALLED D	EXTENDED TOTAL ALTERNATE DELIVERED & INSTALLED (E) = (A X D)
Built-in electric booster heater 70 degree rise	1 ea	\$2,538.00	\$2,538.00	\$2,538.00	\$2,538.00
Vent cowl, stainless steel with 7" stack and locking damper	1 set	826.00	826.00	826.00	826.00

Materials & Supplies:

Bidder (s) shall indicate the percentage discount from manufacturer's list price for parts & materials.

MANUFACTURER	PERCENTAGE
MEIKO	0%

Note:

Percentage of discount for materials and supplies in group 2 & 3 is 0% as parts should be purchased from the Authorized Service Agency.

Electrical requirements cannot be determined at this time and will be determined at time of purchase. Initial purchase is For schools listed in groups 1-3; however, future purchases may be made under this contract but cannot be determined at this time.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-968-198

Bid Title: Electrical Distribution System Replacement

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru ☒ N/A - One Time Purchase

Contract Value: \$ 303,823.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
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* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 198 Bids Received: 4 Late Bids: 0 Rejected Bids: 0 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: Lealman Avenue Elementary School

Title: Director, Purchasing Department

Requested By: Edward Ural

Buyer: Christine Roney

Title: Director, Facilities Planning, Design and Construction

Recommended award by vendor as follows:

HIMES ELECTRIC COMPANY, INC.

Provide labor and materials to replace the electrical distribution system as per plans and specifications.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-968-202

Bid Title: Ceiling, Lighting, HVAC Replacement

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru ☒ N/A - One Time Purchase

Contract Value: \$ 289,000.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 342 Bids Received: 7 Late Bids: 0 Rejected Bids: 0 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB **For:** Tyrone Middle School
Title: Director, Purchasing Department

Requested By: Edward Ural **Buyer:** Christine Roney
Title: Director, Facilities Planning, Design and Construction

Recommended award by vendor as follows:

R. KRUEGER CONSTRUCTION INC.

Provide labor and materials to demolish, repair, and replace HVAC, ceilings, and lights as per plans and specifications.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-740-196

Bid Title: Walk-In Storage Freezer & Production Room

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru ☒ N/A - One Time Purchase

Contract Value: \$ 229,175.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> None
		6-months	- year	

* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 60 Bids Received: 3 Late Bids: 0 Rejected Bids: 1 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB **For:** Walter Pownall Service Center
Title: Director, Purchasing Department

Requested By: Art Dunham **Buyer:** Jena Grage
Title: Director, Food Service Department

Recommended award by vendor as follows:

BELTRAM EDGE TOOL SUPPLY, INC. D/B/A BELTRAM FOODSERVICE GROUP (V-256)

Provide & deliver one (1) new 44'3-0" wide x 80'3-0" long x 17'4" high Thermo-Kool walk-in storage freezer & production room per bid specifications to Walter Pownall Service location of Pinellas County Schools, installation by others.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-968-200

Bid Title: T.V. Studio Renovation

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru ☒ N/A - One Time Purchase

Contract Value: \$ 137,334.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
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* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 342 Bids Received: 11 Late Bids: 0 Rejected Bids: 1 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB **For:** Clearwater High School
Title: Director, Purchasing Department

Requested By: Edward Ural **Buyer:** Christine Roney
Title: Director, Facilities Planning, Design and Construction

Recommended award by vendor as follows:

GROSZ CONSTRUCTION INC.

Provide labor and materials to replace the existing lighting, HVAC and duct work in the T.V. Studio as per plans and specifications.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-968-199

Bid Title: Lighting Retrofit Installation

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru ☒ N/A - One Time Purchase

Contract Value: \$ 129,092.72

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 198 Bids Received: 10 Late Bids: 0 Rejected Bids: 1 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB **For:** Bear Creek Elementary School
Title: Director, Purchasing Department

Requested By: Edward Ural **Buyer:** Christine Roney
Title: Director, Facilities Planning, Design and Construction

Recommended award by vendor as follows:

L&S ENTERPRISES, LLC.

Provide labor and materials to install the lighting retrofit project as per plans and specifications.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-968-195

Bid Title: Demolition of Existing and Installation of New Walk-In Storage Freezer & Production Room

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru ☒ N/A - One Time Purchase

Contract Value: \$ 119,654.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input checked="" type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 122 Bids Received: 2 Late Bids: 0 Rejected Bids: 0 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB **For:** Walter Pownall Service Center
Title: Director, Purchasing Department

Requested By: Art Dunham **Buyer:** Jena Grage
Title: Director, Food Service Department

Recommended award by vendor as follows:

ROBERTS HVAC & REFRIGERATION, INC.

Provide all materials, labor, tools, equipment & supervision required for the demolition of existing walk-In storage freezer and installation of new Thermo-Kool walk-in storage freezer unit as per bid specifications at the Walter Pownall Service Center location.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-803-207

Bid Title: P.A. Sound System Removal & Replacement

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru ☒ N/A - One Time Purchase

Contract Value: \$ 102,485.52

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
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* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 110 Bids Received: 1 Late Bids: 0 Rejected Bids: 0 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: Palm Harbor University High School

Title: Director, Purchasing Department

Requested By: Edward Ural

Buyer: Christine Roney

Title: Director, Facilities Planning, Design and Construction

Recommended award by vendor as follows:

BCI INTEGRATED SOULUTIONS

Provide labor and materials to remove and replace the auditorium sound system as per plans and specifications.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-968-203

Bid Title: Electrical Distribution System Housing

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru ☒ N/A - One Time Purchase

Contract Value: \$ 74,167.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 342 Bids Received: 4 Late Bids: 0 Rejected Bids: 0 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: Madeira Beach Fundamental School

Title: Director, Purchasing Department

Requested By: Edward Ural

Buyer: Christine Roney

Title: Director, Facilities Planning, Design and Construction

Recommended award by vendor as follows:

ALSPACH CONSTRUCTION & ELECTRONIC, INC.

Provide labor and materials for a new electrical room to house a transformer and an electrical distribution system as per plans and specifications.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-968-201

Bid Title: Electrical Distribution System Replacement

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru ☒ N/A - One Time Purchase

Contract Value: \$ 43,726.17

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
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* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 452 Bids Received: 8 Late Bids: 0 Rejected Bids: 0 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB
Title: Director, Purchasing Department

For: Countryside High School

Requested By: Edward Ural
Title: Director, Facilities Planning, Design and Construction

Buyer: Christine Roney

Recommended award by vendor as follows:

MCS OF TAMPA

Provide labor and materials to replace the electrical distribution system as per plans and specifications.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-165-250-PB

Bid Title: Cafeteria Refrigeration & Ice Machines

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 5/11/13 thru 5/10/14

☐ N/A - One Time Purchase

Contract Value: \$ 320,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	2	6-months	1 - year	

*** Rationale/Reason**

Piggy-backing Orange County Public Schools Bid #ITB1203046.

☐ Reason for Submittal to Board Under Separate Cover:

Bidders Solicited: _____ Bids Received: _____ Late Bids: _____ Rejected Bids: _____ ☒ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: Food Service Department & Maintenance Department

Title: Director, Purchasing Department

Requested By: Art Dunham

Buyer: Jena Grage

Title: Director, Food Service Department

Requested By: Michael Hewett

Title: Director, Maintenance Department

Recommended award by vendor as follows: (see attached)

Provide and deliver cafeteria refrigeration & ice machines to the Pinellas County Schools Warehouse and other district locations, on an as needed basis, at the following firm, unit prices or discounts.

BELTRAM EDGE TOOL SUPPLY, INC D/B/A BELTRAM FOOD SERVICE GROUP (V-256)

<u>ITEM #</u>	<u>DESCRIPTION</u>	<u>BRAND</u>	<u>MODEL NUMBER</u>	<u>UNIT PRICE</u>	<u>UNIT OF MEASURE</u>
Lot 1	Manitowoc Ice Machines Product Line				
1	Ice Cube Machine, Manitowoc, Model SD-0452A, 345 lb Capacity, 115/60/1	Manitowoc	ID-0452A	\$1,732.00	EA
2	Ice Cube Machine, Manitowoc, Model SD-0602A, 650 lb Capacity, 208/230/60/1	Manitowoc	ID-0602A	2,121.00	EA
3	Ice Cube Machine, Manitowoc, Model SD-0852A, 785 lb Capacity, 208/230/60/1	Manitowoc	ID-0852A	2,811.00	EA
4	Ice Cube Machine, Manitowoc, Model SD-1002A, 1050 lb Capacity, 208/230/60/1	Manitowoc	ID-1002A	3,252.00	EA
5	Ice Storage Bin, Manitowoc, S-Series, Stainless Steel Exterior, Model B-400, 290 lb. Capacity	Manitowoc	B-400	589.00	EA
6	Ice Storage Bin, Manitowoc, S-Series, Stainless Steel Exterior, Model B-570, 430 lb. Capacity	Manitowoc	B-570	660.00	EA
7	Ice Storage Bin, Manitowoc, S-Series, Stainless Steel Exterior, Model B-970, 710 lb. Capacity	Manitowoc	B-970	906.00	EA
8	Ice Cube Machine, Manitowoc, Model QD-132A, Undercounter	Manitowoc	QD-132A	1,381.00	EA
9	Adapter, K-00370 for 0852A	Manitowoc	K-00370	135.00	EA
10	% of Discount for Balance on Manitowoc Product Line	Manitowoc		50/10/5/5/5/6%	%
Lot 8	Continental				
44	% of Discount for Balance on Continental Product Line	Continental		50/10/10%	%
Lot 9	Scotsman				
45	% of Discount for Balance on Scotsman Product Line	Scotsman		50/10/5%	%

INTERNATIONAL RESTAURANT DISTRIBUTORS, INC. (V-28502)

<u>ITEM #</u>	<u>DESCRIPTION</u>	<u>BRAND</u>	<u>MODEL NUMBER</u>	<u>UNIT PRICE</u>	<u>UNIT OF MEASURE</u>
Lot 2	Beverage-Air Product Line				
11	Milk Cooler, Beverage-Air, Single Access, Forced Air, Model SMF34-S, 8 case Capacity, 115/60/1	Beverage-Air	SMF34-S	\$1,829.00	EA
12	Milk Cooler, Beverage-Air, Single Access, Forced Air, Model SMF49-S, 12 Case Capacity, 115/60/1	Beverage-Air	SMF49-S	2,169.00	EA
13	Milk Cooler, Beverage-Air, Single Access, Forced Air, Model SMF58-S, 16 Case Capacity, 115/60/1	Beverage-Air	SMF58-S	2,439.00	EA
14	Milk Cooler, Beverage-Air, Dual Access, Forced Air, Model STF49-1-S, 12 Case Capacity, 115/60/1	Beverage-Air	STF49-1-S	2,999.00	EA
15	Milk Cooler, Beverage-Air, Dual Access, Forced Air, Model STF58-1-S, 16 Case Capacity, 115/60/1	Beverage-Air	STF58-1-S	3,009.00	EA
16	Reach-In Refrigerator, Beverage-Air, Single Door, Stainless Steel, Model PR1-1AS-XDX, 115/60/1	Beverage-Air	PR1-1AS-XDX	Dis-allow	EA
17	Reach-In Refrigerator, Beverage-Air, Double Door, Stainless Steel, Model PR2-1AS-XDX, 115/60/1	Beverage-Air	PR2-1AS-XDX	Dis-allow	EA

INTERNATIONAL RESTAURANT DISTRIBUTORS, INC. (V-28502) cont.

<u>ITEM #</u>	<u>DESCRIPTION</u>	<u>BRAND</u>	<u>MODEL NUMBER</u>	<u>UNIT PRICE</u>	<u>UNIT OF MEASURE</u>
18	Reach-In Freezer, Beverage-Air, Single Door, Stainless Steel, Model PF1-1AS-XDX, 115/60/1	Beverage-Air	PF1-1AS-XDX	Dis-allow	EA
19	Reach-In Freezer, Beverage-Air, Double Door, Stainless Steel, Model PF2-1AS-XDX, 115/60/1	Beverage-Air	PF2-1AS-XDX	Dis-allow	EA
20	% Discount for Balance on Beverage-Air Product Line	Beverage-Air		66.00%	%
Lot 3 True Refrigeration Product Line					
21	Milk Cooler, True, Single Access, Forced Air, Model TMC-34-S, 8 Case Capacity, 115/60/1	True	TMC-34-S	\$1,779.00	EA
22	Milk Cooler, True, Single Access, Forced Air, Model TMC-49-S, 12 Case Capacity, 115/60/1	True	TMC-49-S	2,089.00	EA
23	Milk Cooler, True, Single Access, Forced Air, Model TMC-58-S, 16 Case Capacity, 115/60/1	True	TMC-58-S	2,299.00	EA
24	Milk Cooler, True, Dual Access, Forced Air, Model TMC-34-DS-SS, 8 Case Capacity, 115/60/1	True	TMC-34-DS-SS	2,639.00	EA
25	Milk Cooler, True, Dual Access, Forced Air, Model TMC-49-DS-SS, 12 Case Capacity, 115/60/1	True	TMC-49-DS-SS	2,989.00	EA
26	Milk Cooler, True, Dual Access, Forced Air, Model TMC-58-DS-SS, 16 Case Capacity, 115/60/1	True	TMC-58-DS-SS	3,119.00	EA
27	Reach-In Refrigerator, True, Single Door, Stainless Steel, Model TS-23, 115/60/1	True	TS-23	2,059.00	EA
28	Reach-In Refrigerator, True, Double Door, Stainless Steel, Model TS-49, 115/60/1	True	TS-49	2,739.00	EA
29	Reach-In Freezer, True, Single Door, Stainless Steel, Model TS-23F, 115/60/1	True	TS-23F	2,569.00	EA
30	Reach-In Freezer, True, Double Door, Stainless Steel, Model TS-49F, 115/60/1	True	TS-49F	3,599.00	EA
31	% Discount for Balance on True Product Line	True		65.00%	%
Lot 6 Traulsen Product Line					
40	Reach-In Refrigerator, Traulsen, Double Door, Stainless Steel, Model G22010, 115/60/1	Traulsen	G22010	\$2,739.00	EA
41	Reach-In Freezer, Traulsen, Double Door, Stainless Steel, Model G22010 115/60/1	Traulsen	G22010	3,366.00	EA
42	% Discount for Balance on Traulsen Product Line	Traulsen		56.00%	%
Lot 7 Nor-Lake					
43	% Discount for Balance on Nor-Lake Product Line.	Nor-Lake		56.00%	%
Lot 10 Hoshizaki					
46	% Discount for Balance on Hoshizaki Product Line	Hoshizaki		55.00%	%

Note: International Restaurant Distributors, Inc. has agreed to allow Pinellas County Schools to continue to piggy-back from Orange County Public Schools Bid #ITB1203046 with the exception to Lot 2, Beverage Air Product Line, line item 16, 17, 18 & 19. This exception is due to confusion in the bidding process caused by inaccurate descriptions and non-matching item numbers.

SAM TELL AND SON, INC. (V-23391)

<u>ITEM #</u>	<u>DESCRIPTION</u>	<u>BRAND</u>	<u>MODEL NUMBER</u>	<u>UNIT PRICE</u>	<u>UNIT OF MEASURE</u>
Lot 5	Delfield Product Line				
37	Milk Cooler, Delfield, Model NDF-12, 12 Case Capacity with Plastic Air Curtain, 115/60/1	Delfield	NDF-12	Dis-allow	EA
38	Milk Cooler, Delfield, Model NDF-18, 18 Case Capacity with Plastic Air Curtain, 115/60/1	Delfield	NDF-18	Dis-allow	EA
39	% Discount for Balance on Delfield Product Line	Delfield		Dis-allow	%

Note: Sam Tell and Son, Inc. is unable to allow us to continue to piggyback from Orange County Public Schools Bid #ITB1203046 as it is already a year old and they cannot sell items below their cost.

SRE CULINARY EQUIPMENT & SUPPLIES LLC. (V-27505)

<u>ITEM #</u>	<u>DESCRIPTION</u>	<u>BRAND</u>	<u>MODEL NUMBER</u>	<u>UNIT PRICE</u>	<u>UNIT OF MEASURE</u>
Lot 4	Victory Product Line				
32	Reach-In Refrigerator, Victory, Single Door, Stainless Steel, Model VSR-1, 115/60/1	Victory	VSR-1	Dis-allow	EA
33	Reach-In Refrigerator, Victory, Double Door, Stainless Steel, Model VSR-2, 115/60/1	Victory	VSR-2	Dis-allow	EA
34	Reach-In Freezer, Victory, Single Door, Stainless Steel, Model VSF-1, 115/60/1	Victory	VSF-1	Dis-allow	EA
35	Reach-In Freezer, Victory, Double Door, Stainless Steel, Model VSF-2, 115/60/1	Victory	VSF-2	Dis-allow	EA
36	% Discount for Balance on Victory Product Line	Victory		50/20/23	%

Note: SRE Culinary Equipment & Supplies LLC will not allow us to continue to piggy-back from Orange County Public Schools Bid #1203046 for item 32, 33, 34 & 35 as list price has gone up on these items. However, they will still give us the same discount off list price as it is listed above for Victory.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-340-249-PB

Bid Title: Fire Extinguisher Service

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 5/25/13 thru 5/24/14

☐ N/A - One Time Purchase

Contract Value: \$ 77,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	1	6-months	1 - year	

* **Rationale/Reason**

Piggy-backing Manatee County School District Bid #10-0053-MR.

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: _____ Bids Received: _____ Late Bids: _____ Rejected Bids: _____ ☒ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB
Title: Director, Purchasing Department

For: County Wide

Requested By: Wade Hutchins
Title: Supervisor, Vehicle Maintenance Department

Buyer: Jena Grage

Requested By: Douglas A. Abbott
Title: General Manager Operations

Recommended award by vendor as follows:

ALL FLORIDA FIRE EQUIPMENT COMPANY (V-22409)

Provide test and inspection services and perform maintenance as required by NFPA 10, Chapter 633 Florida Statutes, and 4A-21 Florida Administrative Code, on portable fire extinguishers, at various locations county wide, per specifications.

Unit price to service one extinguisher: **\$5.65**

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-031-212

Bid Title: Chiller, Direct Purchase

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☒ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: _____ thru _____ ☐ N/A - One Time Purchase

Contract Value: \$ _____

Contract Type: ☐ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input type="checkbox"/> None

* **Rationale/Reason**

All bids were rejected, this purchase will be incorporated into the design and construction of the new school beginning in the 2013/2014 fiscal year.

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 4 Bids Received: 3 Late Bids: 0 Rejected Bids: 3 ☐ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB **For:** Largo High School
Title: Director, Purchasing Department

Requested By: Edward Ural **Buyer:** Christine Roney
Title: Director, Facilities Planning, Design and Construction

Recommended award by vendor as follows:

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-675-179-RN

Bid Title: Pesticides

Original Bid No: 12-675-204

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 5/23/13 thru 5/22/14

☐ N/A - One Time Purchase

Contract Value: \$ 90,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
1	6-months	1 - year	

* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: _____ Bids Received: _____ Late Bids: _____ Rejected Bids: _____ ☒ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB
Title: Director, Purchasing Department

For: Maintenance Department

Requested By: Michael Hewett
Title: Director, Mainenance Department

Buyer: Jena Grage

Recommended award by vendor as follows: (see attached)

Provide and deliver **Pesticides** on an as needed basis for the contract period.

HELENA CHEMICAL COMPANY (V-16170)

Item No.	Terms No.	Description	Brand/Product No.	UOM	Unit Price
4.	67501030	Orthene TTO, 0.773 pound x 12/case	Amvac	Case	\$72.37
6.	67501034	Tempo WP, 420 gram x 6/case	Bayer	Case	330.12
7.	67501035	Tim-Bor Insecticide, 25 pound	Nisus	Bag	59.80
8.	67501036	Tracker Dye, 2.5 gallon	Helena	Jug	68.65
10.	67501041	Avert Dry Roach Bait, 30 gram tubes x 12/case	Whitemire	Case	235.54
14.	67501064	Ranger Pro, 41% Glyphosphate, 2.5 gallon	Nufarm	2.5 Gal. Jug	41.19
20.	67501102	PT 565 Plus XLO, 20 ounce x 12/case	Whitemire	Case	100.07
25.	67501110	Talstar EZ Granular Insecticide, 25 pounds/each	FMC	Bag	19.32
26.	67501111	Termidor SC, 78 ounce	BASF	Each	150.00
27.	67501112	Top Choice Insecticide, 50 pounds/each	Bayer	Bag	137.50
31.	67501118	Foambuster, 16 ounce x 12/case	Helena	Case	73.22
32.	67501121	AD101 Spray	Helena	2.5 Gal. Jug	24.87
34.	67501085	Certainty Herbicide, 1.25 ounce bottle x 10/box	Monsanto	Box	849.20
37.	67501136	Extinguish Plus Fire Ant Bait, 25 pound	Wellmark	Bag	158.65
38.	67501125	Advion Fire Ant Bait , 12 pound	Dupont	Bag	110.93
44.	67501146	Protecta Bait Stations, LP, 6/case	Bell Labs	Case	48.19
45.	67501147	T-Rex Traps, 12/case	Bell Labs	Case	43.71
47.	67501150	Demon Max, 8 x 1 pint/case	Syngenta	Case	153.77
48.	67501159	Maxforce Magnum Roach Gel, 33 gram tube x 12/case	Bayer	Case	90.80
59.	67501175	Bifen 7.9%, 1 gallon x 4/case	Control Solutions	Case	133.10
61.	67501008	Roundup ProMax, 48.7% Glyphosate, 1.67 gallon	Monsanto	1.67 Gal. Jug	57.05
65.	67501176	Blindside Selective Herbicide, ½ pound x 4/case	FMC	Case	427.14
66.	67501177	Roundup Quick Pro Granular Herbicide, 6.8 pound x 4/case	Monsanto	Case	259.13

Note: Helena Chemical provided an alternate product for item no. 14 & 32 at the current CPI percentage of increase of 1.7% allowed at time of renewal. Item no. 26 & 27 are agency products; therefore; pricing for these two items will remain the same as originally bid.

J.C. EHRLICH CO., INC. D/B/A TARGET SPECIALTY PRODUCTS (V-31203)

Item No.	Terms No.	Description	Brand/Product No.	UOM	Unit Price
2.	67501021	Maxforce FC Ant Motels, 24/box	Bayer	Box	\$19.93
3.	67501024	Maxforce Complete Granular Bait, 6 each x 4 pound/case	Bayer	Case	N/A
11.	67501055	PT 3 Instant Soap & Water, 12/case	BASF/Whitmire	Case	N/A
18.	67501080	Phantom Insecticide, 4 x 75 ounce/case	BASF	Case	690.73
28.	67501114	Ultracide Flea Spray, 20 ounce x 12/case	BASF/Whitmire	Case	N/A
29.	67501115	Victor Tin Cat Glue Traps, 72/case	Woodstream	Case	14.75
33.	67501123	Wasp & Hornet Spray, 17.5 ounce x 12/case	BASF/Whitmire	Case	82.17
35.	67501087	Victor Rat Trap Pro M326, 12/case	Woodstream	Case	16.93
36.	67501138	Ascend Fire Ant Bait, 25 pound	BASF/Whitmire	Box	N/A
39.	67501141	Advance Granular Ant Bait, 6 pound x 4/case	BASF/Whitmire	Case	272.52
43.	67501145	Protecta Bait Stations, 6/case	Bell Labs	Case	N/A
49.	67501152	Advion Roach Gel Bait, 30 gram tube/4 tubes/box, 5 boxes/case	E.I. Dupont	Case	104.09
50.	67501153	Advion Ant Gel Bait, 30 gram tube/4 tubes/box, 5 boxes/case	E.I. Dupont	Case	118.44
51.	67501155	Advion Roach Bait Arena, 60/bag x 4 bags/case	E.I. Dupont	Case	135.20
52.	67501161	Maxforce Small Roach Bait Stations, 75/bag x 4 bags/case	Bayer	Case	135.91
53.	67501156	Time Mist Purge III, 6.25 ounce can x 12/case	FMC/Waterbury	Case	105.67
58.	67501158	BTI Mosquito Dunks, 100/case	Summit Chemical	Case	69.72
60.	67501171	AC Formula 90 Rodent Bait, 4 ounce x 84/case	J.T. Eaton	Pail	59.85
63.	67501132	CB Invader HPX 1% Propoxur, 8 x 14 ounce cans/case	FMC/Waterbury	Case	64.90
64.	67501178	Alpine Roach Bait, 30 gram tube, 4/box x 5 box/case	BASF/Whitmire	Case	N/A

Note: J.C. Ehrlich Co., Inc. d/b/a Target Specialty Products is unable to renew item no. 3, 11, 28, 36, 43, & 64 at the current CPI of 1.7% allowed at time of renewal. Those products will be purchased on the open market as needed.

UNIVAR USA, INC. (V-17322)

Item No.	Terms No.	Description	Brand/Product No.	UOM	Unit Price
1.	67501019	Exciter, 16 ounce bottle x 8/case	Prentiss	Case	\$400.00
5.	67501031	Pecore 2000 Plus, 16 ounce can x 12/case	Wellmark	Case	129.00
9.	67501037	Victor Rat Trap M4, 12/case	Woodstream	Case	15.25
12.	67501057	Talstar Pro. Liquid, 1 gallon x 4/case	FMC	Case	185.40
13.	67501061	Trapper, Bell Lab, 48/box	Bell Labs	Box	47.80
15.	67501070	Electric Fly Traps, 110 V w/ground	Pest West/Mantis	Each	138.00
16.	67501071	Replacement Glue Boards For Electric Fly Traps, 6/package	Pest West	Package	12.00
19.	67501101	Ditrac Cake Bait, 1 pound/each x 16/case	Bell Labs	Case	33.35
21.	67501103	Eaton For The Birds Repellent & Crystal Coat (CC)	Eaton	Case	53.90
22.	67501106	Natural Catch Plus Fruit Fly Traps, 12/case	Biologic	Case	29.10
23.	67501108	Pro Control Fogger, 6 ounce x 12/case	BASF	Case	58.20
24.	67501109	Super Plugs 9/16", 250/pail	Executive Pest	Pail	12.20
30.	67501117	Turfmaster Plus 12-0-0	Plantfood Systems	2.5 Gal. Jug	19.70
40.	67501142	BASF 221L, 17.5 ounce x 12/case	BASF	Case	96.41
41.	67501133	Borid, 25 pound	FMC	Pail	92.80
42.	67501144	Aegis Bait Stations, 6/case	Liphatec	Case	49.80
46.	67501135	Talon Weather Block XT, 16 pound/pail	Syngenta	Pail	60.65
54.	67501163	Bifen L/P, 25 pound/bag	Control Solutions	Bag	12.50
55.	67501164	Snake Away, 28 pound/pail	Woodstream	Pail	64.88
56.	67501165	Bait Block Apple, 9 pound/pail	Eaton	Pail	21.00
57.	67501166	Bait Blocker Peanut Butter, 9 pound/pail	Eaton	Pail	21.00
62.	67501120	CB-D-Force XPX, 14 ounce x 8/case	FMC	Case	62.80

Note: Item no. 16 sold 6 per package not 24 per package as listed on original bid. Item no. 24, 40 & 41 are the only items increased at the current CPI of 1.7% allowed at time of renewal. Pricing for all other items remain the same as originally bid. No bids were received for item #17; therefore, item will be purchased on the open market as needed.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid No: 13-715-232-SC

Bid Title: Textbooks, State Adopted

Original Bid No: N/A

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☒ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☐ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 7/1/13 thru 6/30/14

☐ N/A - One Time Purchase

Contract Value: \$ 6,000,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

*** Rationale/Reason**

The Florida School Book Depository is the only established depository for published materials in the state of Florida. It was established in accordance with FS 6A-1.012.

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: _____ Bids Received: _____ Late Bids: _____ Rejected Bids: _____ ☒ N/A - Bids Not Required

Submitted By: Linda M. Balcombe, CPPO, CPPB **For:** Instructional Materials Department
Title: Director, Purchasing Department

Requested By: Gary Klesius **Buyer:** Frieda Juran
Title: Instructional Materials Specialist

Recommended award by vendor as follows:

FLORIDA SCHOOL BOOK DEPOSITORY

Provide state adopted textbooks to Pinellas County School's instructional materials department, for delivery to schools countywide or direct deliveries to individual schools for a "not to exceed" amount of \$6,000,000.00.

2013-2014 Instructional Materials Purchases from the Florida School Book Depository

Purchases from the Florida School Book Depository (FSBD) during the 2013-14 school year will be made to complete the adoption of high school Social Studies instructional materials during the second year of state adoption and K-5 English Language Arts and Math instructional materials, aligned to the Common Core State Standards, during the first year of the adoption cycle. These textbooks, associated digital materials and supplemental non-fiction books were selected from the list of state adopted materials following a district review process including district curriculum specialists, school administrators, and classroom teachers. All FSBD purchases are funded through the annual state instructional materials allocation.

Social Studies (estimated 2013-2014 cost \$1,000,000)

- US History textbooks aligned with the Next Generation Sunshine State Standards and the state End of Course Exam
- US Government textbook aligned with the Next Generation Sunshine State Standards
- These materials will be used during the 5 year adoption cycle through the 2016-2017 school year

Elementary Reading and Language Arts and Mathematics Comprehensive Core Reading Program
(estimated 2013-2014 \$3,250,000, this represents 50% of total estimated cost of \$6,500,000. The balance of the total payment split over 2 years will be paid in 2014-15)

- K-5 materials aligned to the Common Core State Standards to be utilized through the adoption cycle and the 2017-2018 school year

Additional materials may be purchased from the FSBD with school based categorical instructional materials resulting in the estimated total purchase of \$6,000,000.

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE

School Board of Pinellas County, Florida

School Board Meeting of: May 7, 2013

Bid File No: 13-205-263-SS

Bid File Title: Sole Source Software

Contract Period: 4/15/13 thru 7/31/16

☐ N/A - One Time Purchase

Contract Value: \$ 812,054.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

*** Rationale/Reason**

This vendor holds the copyrights and distribution for this software.

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: County Wide Middle
Schools

Title: Director, Purchasing Department

Requested By: Danielle Campbell

Buyer: Linda Balcombe

Title: Secondary Reading Specialist

Recommended award by vendor as follows: (see attached)

Provide Achieve3000 Web based differentiated literacy solutions to the following middle school sites:

- Azalea Middle School
- Bay Point Middle School
- Clearwater Fundamental Middle School
- Clearwater Intermediate School
- Dunedin Highland Middle School
- Morgan Fitzgerald Middle School
- John Hopkins Middle School
- Joseph Carwise Middle School
- Largo Middle School
- Lealman Intermediate School
- Madeira Beach Fundamental Middle School
- Meadowlawn Middle School
- Oak Grove Middle School
- Osceola Middle School
- Palm Harbor Middle School
- Pinellas Park Middle School
- Safety Harbor Middle School
- Seminole Middle School
- Tarpon Springs Middle School
- Thurgood Marshall Fundamental Middle School
- Tyrone Middle School

ACHIEVE 3000

Achieve 3000 is a component of the Pinellas County Schools comprehensive reading plan for middle school in order to significantly improve the reading proficiency of students currently below grade level in middle school by increasing rigor and engagement.

Achieve 3000 is a web-based literacy intervention program which Pinellas County Schools plans to use to support struggling readers in 21 middle schools. The contract includes licensing of the program for 250 students per school beginning Spring 2013. These schools will have Achieve 3000 licenses to support their students who read below grade level for the following duration.

- May-June 2013
- Summer Bridge 2013
- School Year 2013-2014
- Summer Bridge 2014
- School Year 2014-2015
- Summer Bridge 2015
- School Year 2015-2016
- Summer Bridge 2016

Achieve 3000

- Is a research-based literacy solution that is NGSSS and Common Core aligned
- Delivers differentiated assignments at 12 different reading levels, along with formative assessments linked to the state and Common Core Standards
- Uses a Five-Step Literacy Routine that enables students to meet key Common Core requirements, including:
 - Acquire knowledge from informational text
 - Develop strong content knowledge
 - Use higher order thinking skills
 - Argue effectively with supporting evidence
 - Communicate effectively when writing and speaking- all key Common Core requirements
- Includes pre and post assessments to determine Lexile reading levels.

Payment Plan

\$100,000.00 due upon execution of this agreement, as down payment of 50% (Title 1 and SAI)
\$306,027.00 due July 1, 2013 (remainder of 50% of the 3 year cost) (SAI & Referendum)
\$203,013.50 due July 1, 2014 (25% of the 3 year cost) (Referendum)
\$203,013.50 due July 1, 2015 (25% of the year cost) (Referendum)

Product	Subscription Period	Unit Price	Qty	Total Cost
Achieve3000 Differentiated Literacy Solution. Includes LevelSet assessments and platform access for a maximum of 250 students	Spring 2013	\$7,440.00	19	\$ 141,360.00
Professional Development Services: Initial Launch	Spring 2013	2,485.00	10	24,850.00
Achieve3000 Summer Extension: Includes platform access for a maximum of 250 students; for use in formal summer school programs	Summer, 2013	970.00	21	20,370.00
Achieve3000 Differentiated Literacy Solution. Includes Professional Development services; LevelSet assessments; and platform access for a maximum of 250 students	Fall, 2013	\$15,550.00	21	\$326,550.00
Achieve3000 Summer Extension. Includes platform access for a maximum of 250 students; for use in formal summer school programs	Summer, 2014	970.00	21	20,370.00
Achieve3000 Differentiated Literacy Solution. Includes Professional Development services; LevelSet assessments; and platform access for a maximum of 250 students	Fall, 2014	15,550.00	21	326,550.00
Achieve3000 Summer Extension. Includes platform access for a maximum of 250 students; for use in formal summer school programs	Summer, 2015	970.00	21	20,370.00
Achieve3000 Differentiated Literacy Solution. Includes Professional Development services; LevelSet assessments; and platform access for a maximum of 250 students	Fall, 2015	15,550.00	21	326,550.00
Achieve3000 Summer Extension. Includes platform access for a maximum of 250 students; for use in formal summer school programs	Summer, 2016	970.00	21	20,370.00
Sub-total				\$1,227,340.00
Discount: Spring 2013 Licenses				-141,360.00
Discount: Multi-School Enrollment				-217,196.00
Discount: Summer Extension at No charge				-81,480.00
Sub-total				\$ 787,304.00
Implementation Materials and Support Service Fees				24,750.00
Total Cost 3.5 years				\$ 812,054.00

**CONTRACT BY AND BETWEEN THE
PINELLAS COUNTY SCHOOL DISTRICT AND
ACHIEVE3000, INC.**

THIS AGREEMENT, made _____, 2013 by and between the SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA, 301 Fourth Street SW, Largo, Florida 33770 (hereinafter called "District") and Achieve3000, Inc., 1985 Cedar Bridge Avenue, Suite 3, Lakewood, New Jersey 08701 (hereinafter called "Contractor").

NOW, THEREFORE, it is mutually covenanted and agreed between the District and Contractor as follows:

1. **Products/Services Provided.** Contractor grants the number of District schools (and their associated students, parents, teachers and administrators) indicated in Appendix A (collectively "Users") the right to access and use the educational solutions identified in Appendix A in the manner specified below.

2. **Term of Agreement.** The term of this agreement shall be from April 15, 2013, to July 31, 2016.

3. **Compensation.** The District shall pay the total amount indicated in Appendix A of \$812,054.00 within thirty (30) days of its receipt of all invoices provided to the District in accordance with the payment plan in Appendix A. Contractor shall have the right to deny the Users access to Contractor's educational solutions if any payment is not timely received.

4. **Set-up.**

- a. In order to enable Contractor to provide the solutions purchased hereunder, the District shall provide Contractor the following data in electronic form regarding each student User (in either comma delimited, Excel, or ASCII format): student first name, student last name, teacher name, grade level, and student reading level (either a Lexile level, or a grade-equivalent reading level). At the District's request Contractor will also accept, and include in its reports to teachers and administrators, data provided by the District regarding students' student ID number, class code or room number, race/ethnicity, socioeconomic status, disability and LEP.
- b. The District will require the teacher of each class of student Users to be familiar with the use of the Products before the teacher permits students, parents and administrators to access and use the educational solutions.

5. **Licensing Terms.** Access to and use of Contractor's websites shall be subject to the following terms:

- a. Contractor hereby grants students enrolled in the District's school(s), the parents of such students, and teachers and school administrators employed by

the District a limited, non-transferable, non-sublicensable, non-exclusive, revocable in the event of breach right during the term of this Contract to access and use Contractor's websites solely for educational purposes.

- b. All of the rights, title and interest in the Contractor's websites (including all underlying concepts, methodologies, processes, formats, specifications, other know-how, and works derived from the websites, and all copyright, trademark and other associated intellectual property rights) other than the rights granted District in the previous sub-paragraph are reserved to Contractor and its licensors. The websites may not be used for the benefit of any third party who has not been provided a personal user identification and password by Contractor. The foregoing prohibition includes use of the websites by any unauthorized third party through the sharing of the user identification of an authorized user, reproduction or duplication of any portion of the websites and resale of access to the websites.
- c. All use of Contractor's websites by Users shall be subject to the Terms of Use which are set forth at www.achieve3000.com/terms including, but not limited to, the restrictions on use set forth therein. In addition, Contractor commits to the service levels outlines in Appendix B (the "Service Level Agreement"). In the event of conflict between such Terms of Use or the Service Level Agreement and this contract, this contract shall prevail.

6. **Student Information.** Contractor's privacy policy is set forth at www.achieve3000.com/privacy. District will not provide Contractor with any individually identifiable personal information of students.

7. **Confidentiality.**

- a. "Confidential Information" consists of non-public business or technical information that the party disclosing it indicates to the party receiving it is to be treated as confidential or proprietary, but not information or records public under the Florida Public Records Act, Ch. 119, F.S. The District and Contractor each agree to secure and protect the Confidential Information that each receives from the other in a manner consistent with the maintenance of the disclosing party's rights therein, using at least as great the same degree of care as it uses to maintain the confidentiality of its own confidential information of a similar nature, but in no event less than reasonable efforts. Each party agrees to hold the Confidential Information of the other party in confidence, not to disclose it to others or use it in any way, commercially or otherwise, except as authorized in writing by the disclosing party or in performance of its obligations under these terms and conditions.
- b. Notwithstanding Paragraph 7(a), Confidential Information of a party shall not include information or records which: (i) is, as of the time of its disclosure or thereafter becomes, part of the public domain through a source other than the receiving party; (ii) was rightfully known to the receiving party as of the time of its disclosure; (iii) is independently developed by the receiving party; (iv) is subsequently learned from a third party not under a confidentiality obligation

to the disclosing party; (v) is required to be disclosed pursuant to a duly authorized subpoena, court order, or government authority, whereupon the party subject to same shall provide prompt written notice to the other party prior to such disclosure, so that such party may seek a protective order or other appropriate remedy; or (vi) are public under the Florida Public Records Act, Ch. 119, F.S.

8. **Infringement.** Contractor agrees to indemnify and defend the District from and against any action, claim, demand, or liability, including reasonable attorney's fees and costs, arising from or relating to a claim that an educational service provided hereunder during the term of this Agreement infringes upon the copyright of a third party. If any such educational service is held to infringe, or if in Contractor's opinion, such a claim is likely to occur, Contractor may, at its sole option and expense, either: (i) procure for the District the right to continue using the materials in question; or (ii) replace or modify the infringing materials so that they become non-infringing as long as functionality is not materially and adversely affected. If neither alternative (i) nor (ii) is reasonably available, then Contractor may terminate the license to access the infringing educational solutions and Contractor shall return the District's advance payment(s) for unconsumed educational solutions, calculated in accordance with Paragraph 9(a) below. The foregoing remedy shall be the sole and exclusive remedy provided to the Indemnified Party with respect to the subject of this indemnity.

9. **Termination**

- a. Contractor shall be considered in breach of its obligations hereunder only if it fails to cure material defaults in its performance within ten (10) days of its receipt of a written communication from the District identifying such default(s).
- b. Either party may terminate this Agreement upon sixty (60) days advance written notice to the other at the address listed above.
- c. Immediately upon any termination or expiration of any transaction under these terms and conditions, the District and its Users shall immediately cease use of the educational solutions and, except in the event of termination of Contractor for cause by the District, the District shall pay all amounts owed to Contractor for use of the educational service through the date that the termination or expiration takes effect. In the event that the District terminates this contract for cause, the District shall remain responsible for fees due for educational solutions provided prior to the event(s) that constitute(s) the cause.

10. **Independent Contractor.** Contractor is an independent contractor and as such shall be solely responsible for all payroll taxes, including FICA, Federal and State income tax withholding or quarterly payments and such other taxes and obligations imposed upon independent contractors. Neither this Agreement nor the performance or any obligations or duties hereunder shall ever result in anyone employed by one party being deemed an employee, agent, servant or representative of the other party.

11. **Warranty.** Contractor warrants that it has the full authority to grant the rights granted herein to the District.

12. **Limitation of Liability.** IN NO EVENT SHALL EITHER PARTY, INCLUDING ITS DIRECTORS, OFFICERS, EMPLOYEES, REPRESENTATIVES AND AGENTS, BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, PUNITIVE, RELIANCE, OR COVER DAMAGES, INCLUDING LOSS OF PROFITS, REVENUE, DATA, OR USE, INCURRED BY EITHER PARTY OR ANY THIRD PARTY, EVEN IF THAT PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN NO EVENT SHALL CONTRACTOR BE RESPONSIBLE OR LIABLE FOR ANY INJURY THAT MAY BE ATTRIBUTED TO THE CONTENT OF COMMUNICATIONS TRANSMITTED BY MEANS OF THE SERVICE BY ANY PERSON OTHER THAN EMPLOYEES OR AGENTS OF CONTRACTOR.

13. The parties agree to be fully responsible for their own acts of negligence, or their respective agents' acts of negligence when acting within the scope of their employment, and agree to be liable for any damages proximately caused thereby; provided, however, the parties agree that District's liability is subject to the monetary limitations and defenses imposed by Section 768.28, Florida Statutes. Nothing herein is intended to serve as a waiver of sovereign immunity by District, nor shall anything herein be construed as consent by District to be sued by any third party for any cause or matter arising out of or related to this Agreement.

14. **Assignment.** This Agreement is not assignable or otherwise conveyable without the express written consent of the other party, which consent shall not be unreasonably withheld except Contractor may assign this Agreement without any consent pursuant to a Change of Control or to any entity controlling, controlled by or under common control with Contractor. For purposes of this Agreement, "Change of Control" means, with respect to Contractor, any direct or indirect ownership change, or series of ownership changes, of such that the result of which is that a person or group of persons that does not currently control Contractor shall beneficially own securities giving such person the right to vote a majority of the voting securities or elect a majority of the board of directors of Contractor or a sale or transfer of all or substantially all of the assets of Contractor to an entity other than Contractor's ultimate parent or an entity controlled by such ultimate parent. Any attempted assignment in breach of this Section shall be null and void. In the event that Contractor assigns the Agreement in accordance with this Section, Contractor shall notify District in writing of such assignment, and the entity controlling, controlled by or under common control with Contractor shall assume Contractor's responsibilities under the Agreement.

15. **No Waiver.** None of the provisions of this agreement shall be considered waived by either party thereto, unless such waiver is reduced to writing and signed by the party to be charged. No waiver shall be construed as a modification of any of the provisions of this agreement or as a waiver of any past or future default or breach hereof, except as expressly stated in such waiver.

16. **Severability.** If any one (1) or more of the provisions contained in the agreement, for any reason are held to be invalid or unenforceable, in any respect, such invalidity, illegality or unenforceability shall not affect any other provision hereof and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

17. **Construction of this Agreement.** These parties acknowledge that this Agreement shall be interpreted under the laws of the State of Florida, without regard to its conflict of law provisions, and that venue for any action needed to enforce it shall lie in the Florida Sixth Judicial Circuit, if a state court action, or the U.S. District Court for the Middle District of Florida, if a federal court action.

18. **Amendments.** This Agreement may not be amended, altered or modified in any manner, except in writing, signed by the parties hereto

19. **No Intended Third Party Beneficiaries.** The rights and obligations of each party established herein are intended for the sole use and benefit of the District and Contractor and no one else. Accordingly, these terms and conditions confer no rights upon any third party, including any of the District's students, parents, teachers or administrators.

20. **Force Majeure.** Neither party shall be responsible for any delay or failure in performance to the extent such delay or failure is caused by causes beyond the party's reasonable control.

21. **Survival.** Paragraphs 5(b), 7-9, 12, 13, 16, 17, 19, and 22 will survive the expiration or termination of this Agreement.

22. **Entire Agreement.** This Agreement, including Appendix A and Appendix B, contains the parties' entire agreement and understanding, and supercedes all prior oral and written agreements and understandings regarding its subject matter.

School Board of Pinellas County, Florida

Achieve3000, Inc.

By: _____
Chairperson

By: Peter Saretsky
Peter Saretsky

Date: _____

Attest: _____
Superintendent

Chief Financial Officer

Date .

4/16/2013

Date

Approved As To Form:

David K. [Signature]
School Board Attorneys Office

**Appendix A: Users, Solutions and Cost for
Pinellas County School District 3 years with payment plan***

Product	Subscription Period	Unit Cost	Qty	Extended Cost
Achieve3000 Differentiated Literacy Solution. Includes LevelSet assessments and platform access for a maximum of 250 students	Spring, 2013	\$7,440.00	19	\$141,360.00
Professional Development Services: Initial Launch	Spring, 2013	\$2,485.00	10	\$24,850.00
Achieve3000 Summer Extension. Includes platform access for a maximum of 250 students; for use in formal summer school programs (Valued at \$2230)	Summer, 2013	\$970.00	21	\$20,370.00
Achieve3000 Differentiated Literacy Solution. Includes Professional Development services; LevelSet assessments; and platform access for a maximum of 250 students.	Fall, 2013	\$15,550.00	21	\$326,550.00
Achieve3000 Summer Extension. Includes platform access for a maximum of 250 students; for use in formal summer school programs (Valued at \$2230)	Summer, 2014	\$970.00	21	\$20,370.00
Achieve3000 Differentiated Literacy Solution. Includes Professional Development services; LevelSet assessments; and platform access for a maximum of 250 students.	Fall, 2014	\$15,550.00	21	\$326,550.00
Achieve3000 Summer Extension. Includes platform access for a maximum of 250 students; for use in formal summer school programs (Valued at \$2230)	Summer, 2015	\$970.00	21	\$20,370.00
Achieve3000 Differentiated Literacy Solution. Includes Professional Development services; LevelSet assessments; and platform access for a maximum of 250 students.	Fall, 2015	\$15,550.00	21	\$326,550.00
Achieve3000 Summer Extension. Includes platform access for a maximum of 250 students; for use in formal summer school programs (Valued at \$2230)	Summer, 2016	\$970.00	21	\$20,370.00
Subtotal:				\$1,227,340.00
Discount: Spring 2013 Licenses (13%)				(\$141,360.00)
Discount: Multi-School Enrollment (20%)				(\$217,196.00)
Discount: Summer Extension at No Charge (7%)				(\$81,480.00)
Subtotal:				\$787,304.00
Implementation Materials and Support Service Fees				\$24,750.00
Total Cost 3.5 Years:¹				\$812,054.00

* See Appendix C for list of schools included in this Agreement

Payment Plan

\$100,000.00 due upon execution of this Agreement, as down payment of 50%

\$306,027.00 due July 1, 2013 (remainder of 50% of the 3 year cost)

\$203,013.50 due July 1, 2014 (25% of the 3 year cost)

\$203,013.50 due July 1, 2015 (25% of the 3 year cost)

Appendix B

Achieve3000 Service Level Agreement

Definitions. The following definitions shall apply to the Achieve3000 Service Level Agreement ("SLA"):

- **"Available"** means that the service is accessible to users, as determined by server-side measurement.

"Downtime" means that the service is that period during which the service is not Available.

- **"Downtime Period"** means, for a service, any period in which the service suffers at least ten consecutive minutes of Downtime. The failure of a Service to be Available for a period of less than ten consecutive minutes shall not be considered a Downtime Period for purposes of the Achieve3000 SLA.
- **"Availability Percentage"** means the total number of minutes in a calendar month minus the number of minutes of Downtime suffered during all Downtime Periods in that month (excluding any such minutes occurring during Scheduled Downtimes), divided by the total number of minutes in a calendar month.
- **"Scheduled Downtime"** means a Downtime that occurs because Achieve3000 is performing maintenance functions with respect to a Service, having provided the District prior notice of the commencement of such maintenance Downtime.
- **"Services"** means the Achieve3000 services identified in Appendix A.

Achieve3000 SLA. Achieve3000 shall make a commercially reasonable effort to ensure that its Services experience an Availability Percentage of 95% during each calendar month of the term of the Agreement. In the event Customer experiences an Availability Percentage of less than 95% during any calendar month, Customer will be provided the applicable service credit indicated in the following table:

Monthly Availability Percentage	Number of Days of Service That Will Be Provided Without Charge
94.99% - 90.0%	3
Less than 90.0%	7

The credits provided under this SLA represents the District's sole and exclusive remedy for failure of the Service to be Available for any period of time less than an entire calendar month.

Appendix C, List of Middle Schools involved in contract

- 1. Azalea Middle School**
- 2. Bay Point Middle School**
- 3. Clearwater Fundamental**
- 4. Clearwater Intermediate School**
- 5. Dunedin Highlands Middle School**
- 6. Fitzgerald Middle School**
- 7. John Hopkins Middle School**
- 8. Joseph Carwise Middle School**
- 9. Largo Middle School**
- 10. Lealman Middle School**
- 11. Madeira Beach Fundamental Middle School**
- 12. Meadowlawn Middle School**
- 13. Oak Grove Middle School**
- 14. Osceola Middle School**
- 15. Palm Harbor Middle School**
- 16. Pinellas Park Middle School**
- 17. Safety Harbor Middle School**
- 18. Seminole Middle School**
- 19. Tarpon Springs Middle School**
- 20. Thurgood Marshall Fundamental Middle School**
- 21. Tyrone Middle School**

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid File No: 13-205-253-SS

Bid File Title: Sole Source Software

Contract Period: thru

☒ N/A - One Time Purchase

Contract Value: \$ 558,698.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

*** Rationale/Reason**

This vendor holds the copyrights and distribution rights for this software.

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: Elementary Mathematics
Department

Title: Director, Purchasing Department

Requested By: Laurel Rotter

Buyer: Linda Balcombe

Title: K-5 Elementary Mathematics Specialist

Recommended award by vendor as follows: (see attached)

MIND RESEARCH INSTITUTE

Conversion of Subscription to Site Licenses

School Name	Unit Price
Bear Creek Elementary School	\$ 49,000.00
Belleair Elementary School	49,000.00
Campbell Park Elementary School	49,000.00
Dunedin Elementary School	49,000.00
High Point Elementary School	49,000.00
Ponce de Leon Elementary School	49,000.00
10% discount	-29,400.00
CONVERSION TOTAL	\$264,600.00

New K-5 Site License

School Name	Unit Price
Lealman Avenue Elementary School	49,000.00
North Shore Elementary School	49,000.00
Gulfport Elementary School	49,000.00
Skyview Elementary School	49,000.00
Seventy-fourth Street Elementary School	49,000.00
Belcher Elementary School	49,000.00
10% discount	-29,400.00
NEW K-5 TOTAL	264,600.00

Mandatory Annual Support/Renewal Fee

School Name	Unit Price
Fairmount Park Elementary School	3,750.00
Lakewood Elementary School	3,750.00
Maximo Elementary School	3,750.00
Melrose Elementary School	3,750.00
New Heights Elementary School	3,750.00
Pinellas Park Elementary School	3,750.00
Sandy Lane Elementary School	3,750.00
Woodlawn Elementary School	3,750.00
RENEWAL TOTAL	29,498.00
GRAND TOTAL	\$558,698.00

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid File No: 13-480-260-SS

Bid File Title: Sole Source Instructional Materials

Contract Period: thru ☒ N/A - One Time Purchase

Contract Value: \$ 229,177.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

*** Rationale/Reason**

This vendor is the sole distributor for "Do the Math" instructional materials. These materials are being purchased for the Summer Bridge Program.

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: Elementary Mathematics Department

Title: Director, Purchasing Department

Requested By: Laurel Rotter

Buyer: Linda Balcombe

Title: K-5 Elementary Mathematics Specialist

Recommended award by vendor as follows: (see attached

SCHOLASTIC, INC.Kindergarten (entering 1st Grade)

DESCRIPTION	ISBN#	UNIT PRICE	QTY	SUB TOTAL	DISCOUNT	TOTAL
Math Reads Kit	549648	649.00	64	\$41,536.00	8,576.00	\$32,960.00

Grade 1 (entering 2nd Grade)

DESCRIPTION	ISBN#	UNIT PRICE	QTY	SUB TOTAL	DISCOUNT	TOTAL
Do the Math Whole-Class Module w/Whiteboard Tools: Number Core, Addition and Subtraction – includes 24 Progress Space Licenses	536313	1,270.00	60	76,200.00	7,620.00	68,580.00
Do the Math Student Workspaces (8 copies) Number Core, Addition & Subtraction – includes 8 Progress Space Licenses	554462	119.00	11	1,309.00	0.00	1,309.00

Grade 2 (entering 3rd Grade)

DESCRIPTION	ISBN#	UNIT PRICE	QTY	SUB TOTAL	DISCOUNT	TOTAL
Do the Math Whole-Group Module w/Whiteboard Tools: Addition and Subtraction, Module A includes 24 Progress Space Licenses	520599	1,295.00	60	77,700.00	7,770.00	69,930.00
Do the Math Student Workspaces (8 copies): Addition & Subtraction, Module A – includes 8 Progress Space Licenses	554458	119.00	11	1,309.00	0.00	1,309.00

Training and Coaching for 315 teachers

DESCRIPTION	ISBN#	UNIT PRICE	QTY	SUB TOTAL	DISCOUNT	TOTAL
Math Reads Implementation Training up to 20 participants	555517	2,899.00	3	8,679.00	0.00	8,697.00
Do the Math Implementation Training up to 20 participants	507410	2,899.00	13	3,7687.00	0.00	37,687.00
SUB TOTAL				244,438.00	23,966.00	220,472.00
				SHIPPING & HANDLING:		8,705.00
				TOTAL:		\$229,177.00

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE

School Board of Pinellas County, Florida

School Board Meeting of: **May 7, 2013**

Bid File No: 13-961-258-SS

Bid File Title: Sole Source Training & Materials

Contract Period: 5/7/13 thru 8/30/13

☐ N/A - One Time Purchase

Contract Value: \$ 91,600.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

*** Rationale/Reason**

This vendor holds the copyrights and distribution rights for this training and materials.

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: Elementary Language Arts & Reading Dept.

Title: Director, Purchasing Department

Requested By: Kathleen Young-Parker

Buyer: Linda Balcombe

Title: Director, Elementary Education

Recommended award by vendor as follows:

CORE CONNECTIONS, INC.

Provide Phase 1 Common Core ELA Training, for approximately 1200 Primary Teachers, 1000 Intermediate Teachers, 310 Middle School ELA Teachers and 250 High School ELA Teachers, total of 88 training days (2 days per teacher).

AGREEMENT
between
THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA
and
CORE CONNECTIONS, INC.

THIS AGREEMENT (hereinafter "Agreement") is made and entered into this 12th day of March 2013, by and between THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA (hereinafter "the School Board") and CORE CONNECTIONS, INC. (hereinafter "Contractor").

For and in consideration of the mutual promises, covenants and obligations contained herein, the School Board hereby retains the Contractor to undertake the activities described in Attachment A. The parties agree as follows:

1. Term of Project: The project period will begin May 7, 2013 and end August 30, 2013. The parties reserve the right to extend this Agreement for a specified period of time by written amendment signed by both parties.
2. Scope of Work: The scope of work is described in Attachment A.
3. Compensation: The School Board agrees to pay the Contractor \$91,600.00 for full and satisfactory performance of services under this Agreement. This Agreement is contingent upon continued funding of the Title II, Part A grant by the federal government. The following terms shall govern payments:
 - a) Payments will be made in installments as described in the scope of work.
 - b) Contractor will submit two invoices containing the original signature of an authorized official of the Contractor.
 - c) Invoices shall be accompanied by documentation sufficient to demonstrate adequate and timely progress toward completion of deliverables.
 - d) Contractor shall provide, upon request, expenditure documentation in detail sufficient for a proper pre- and post-audit.
 - e) All invoices, and deliverables, must be approved in writing by the School Board's Project Contact and the Director of Special Projects prior to payment by the School Board.
 - f) The School Board will issue payment within 15 days of receiving an invoice and all supporting documentation.
4. Independent Contractors: By this Agreement the parties intend to establish between themselves the relationship of mutually independent contractors. Each party and the officers, employees, agents, subcontractors or other contractors thereof shall not be deemed by virtue of this Agreement to be the officers, agents, or employees of the other party.
5. Non-Discrimination: Work under this Agreement will be in compliance with all applicable statutory requirements and School Board policies, including antidiscrimination policies, and Section 202, Executive Order 11246, as amended by Executive Order 11375, and regulations published by the U.S. Department of Labor implementing Section 504 of the Rehabilitation Act of 1973, Public Law 93-112, as amended. The parties agree to comply with all federal, state and local laws prohibiting discrimination and assure each other that neither will discriminate against

any employee or applicant for employment or registration in a course of study because of race, color, religion, creed, sex, sexual orientation, national origin, handicap, marital status, or age.

6. Retention of Records: The Contractor agrees to maintain records of all documents relating to this Agreement for three (3) years after final payment is made and any other pending matters are closed, and to submit documentation as requested by the School Board for audit purposes.
7. Termination:
 - A. Without Cause: Either party may terminate this Agreement without cause upon at least thirty (30) days written notice to the other party.
 - B. With Cause: The failure of either party to comply with any provision of this Agreement shall place that party in default. Prior to terminating this Agreement, the non-defaulting party shall notify the defaulting party in writing, making specific reference to the provision that gave rise to the default. The defaulting party shall then be entitled to a period of ten (10) working days from receipt of such notice in which to cure the default. If the default is not cured within the ten (10) day period, the non-defaulting party shall serve a written notice of termination on the defaulting party, which shall become effective ten (10) calendar days from that party's receipt of such notice. The failure of either party to exercise this right shall not be considered a waiver of such right in the event of any further default or non-compliance.
 - C. Amount Payable Upon Termination: In case of termination, only the percent of satisfactory progress actually achieved to the date of termination will be due and payable to the Contractor.
8. Intellectual Properties: The work products produced under this Agreement shall become the sole and exclusive property of the School Board. The Contractor hereby surrenders any and all claims of any kind, type or nature to patent rights or intellectual properties with respect to any discovery or invention or data developed under this Agreement.
9. Access to Records: The Contractor shall allow public access by the School Board, the U.S. Department of Education, the Comptroller General of the United States, and others as applicable, to all documents, papers, letters or other material subject to the provisions of Chapter 119, Florida Statutes, made or received by the Contractor in conjunction with this Agreement.
10. Liability: (Note: This paragraph shall apply to Contractors who are not governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) Contractor agrees for itself, its successors and/or assigns, to indemnify and hold the Board, its officers, agents, and employees, harmless from and against any and all suits, claims, demands, actions, causes of action, judgments, liabilities, losses, damages, attorneys fees, court costs or expenses of any kind arising out of or relating to the negligence of the Contractor, its officers, agents and employees, in connection with the performance of this Agreement.

(Note: This paragraph shall apply to Contractors who are governmental entities to which the doctrine of sovereign immunity applies with respect to the performance of this Agreement.) The

Board and Contractor agree to be fully responsible for their own acts of negligence, or their respective agents' acts of negligence when acting within the scope of their employment, and agree to be liable for any damages resulting from said negligence subject to the monetary limitations and defenses provided by Section 768.28, Florida Statutes. Nothing herein is intended to serve as a waiver of sovereign immunity by the Board and Contractor. Nothing herein shall be construed as consent by the Board and Contractor to be sued by third parties for any matter arising out of or relating to this Agreement.

11. Reporting requirements: The School Board may require annual reporting of expenditures and program activities paid for with program funds.
12. Energy Policy and Conservation Act: The Contractor will comply with mandatory standards and policies relating to energy efficiency contained in the Florida state energy conservation plan issued in compliance with the Energy Policy and Conservation Act, Pub.L. 94-163, 89 Stat. 871.
13. Jessica Lunsford Act: The Contractor agrees to comply, at its own cost, with the Florida Jessica Lunsford Act (see section 1012.465, Florida Statutes), and/or other Florida laws relating to background screening, to the extent those laws are applicable. Contractor may find further information about the Jessica Lunsford Act and its possible applicability on the School Board's website at www.pcsb.org.
14. Contact Persons: The Board and the Contractor designate the following persons to direct this project:

Chris Lewis, Core Connections, Inc.

Mailing Address: 3210 W. San Juan St.,
Tampa, FL 33629
(813) 831-1832
(813) 832-9219

Board Project Contact: Tracie Bergman, Specialist, Elementary Reading & Language Arts
Signe Webb, Specialist, Secondary Reading

Mailing Address: 301 4th Street SW
Largo, FL 33770
(727) 588-6089
(727) 588-6110

Board Administrative Contact: Jan Urbanski, Ed.D., Director, Special Projects Office

Mailing Address:
P.O. Box 2942
Largo, FL 33779-2942

15. Prohibition of Lobbying: The funds provided under this Agreement may not be expended for the purpose of lobbying.

16. Notices: Any notice required under this Agreement shall be delivered to the designated representative of the other party by certified mail, return receipt requested, or in person with proof of delivery.
17. Applicable Law; Venue: This Agreement and the rights and obligations of the parties shall be *governed by and construed according to the laws of the State of Florida*. Venue for purposes of any action brought to enforce or construe this Agreement shall lie in Pinellas County, Florida.
18. Signatures Required: This Agreement is valid and enforceable only upon being fully executed by authorized persons whose signatures are required in order to bind the parties.
19. Captions: The captions to the paragraphs of this Agreement are for the convenience of reference only, do not form a part of this Agreement, and shall not affect its interpretation.
20. Entire Agreement; Modifications: This Agreement constitutes the entire Agreement of the parties, and is intended as a complete and exclusive statement of the promises, representations, *negotiations, discussions and agreements that have been made in connection with this subject*. No modification or amendment to this Agreement shall be binding on the parties unless the same is in writing and signed by the parties.

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IN WITNESS WHEREOF, the parties have set their hands and seals, on the date first above written.

Witnesses:

THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA

By: _____
Carol Cook
Chairperson

Date: _____

Attest: _____
Michael A. Grego, Ed.D., Superintendent

Date: _____

Witness:

Agile Mind

By: _____
Core Connections, Inc.

Date: _____

Approved as to Form:

David Kopman
Office of School Board Attorney

PROJECT REFERENCE: (Title II Part A)

FUNDING SOURCE: (Title II Part A, project A211 & B211)



Proposal for Services Summer 2013

Submitted to: Pinellas County
Date Submitted: April 4, 2013

Phase 1 Common Core ELA Training K-12

Consultant Groups Based on Travel Expenses	Service fee per day	Expenses per day	Total Cost per day	Number of days	Sub Total	Notes
2 consultants with airfare, hotel, rental car, etc	800	350	1150	32	36,800	
2 consultants with hotel	800	250	1050	36	37,800	
1 consultant w/o hotel	800	50	850	20	17,000	
			Total Days	88	0	
					0	
					0	
					0	
					0	
					0	
					0	

Total: \$91,600.00

Contract and Company Information

Core Connections, Inc
3210 W San Juan St.
Tampa, FL 33629

EIN: 59-3668191

Office phone
813-831-1832

Office fax:
813-832-9219

Contact Information

Chris Lewis

Cell. 813-390-3287

chris@coreconnections.com

School Board of Pinellas County, Florida

(13-261tab.doc)

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE

School Board of Pinellas County, Florida

School Board Meeting of: May 7, 2013

Bid File No: 13-205-257-SS

Bid File Title: Sole Source Site Licenses

Contract Period: 5/7/13 thru 8/19/13

☐ N/A - One Time Purchase

Contract Value: \$ 74,000.00

Contract Type: ☐ Estimated ☒ Firm, Fixed ☐ Firm, Fixed ☐ Firm, Fixed
 Dollar Amount Dollar Amount Unit Prices Fees or Discounts

*** Rationale/Reason**

This vendor holds the copyrights and distribution rights for the "Ticket to Read" online site license.

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: Elementary Language
Arts & Reading Dept.

Title: Director, Purchasing Department

Requested By: Kathleen Young-Parker

Buyer: Linda Balcombe

Title: Director, Elementary Education

Recommended award by vendor as follows:

VOYAGER LEARNING, INC.

Provide Pinellas County Schools K-5 students access to Ticket To Read online reading technology for the period of May 7 to August 19, for all elementary schools and three ESE Centers (Calvin Hunsinger, Paul B. Stephens and Richard L. Sanders). Voyager Learning technology department will assist with the registration of students according to district preference. In addition to student access, district staff will have access to the online data management system (VPORT) in order to track student usage/progress throughout the summer. Comprehensive progress reports can also be created per district request.

<u>Product</u>	<u>Product ID</u>	<u>Quantity</u>	<u>Unit Price</u>	<u>Total Price</u>
Ticket to Read Volume Site License Summer School	307521	74	\$1,000.00	\$74,000.00

PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE

School Board of Pinellas County, Florida

School Board Meeting of: May 7, 2013

Bid File No: 13-961-259-SS

Bid File Title: Sole Source Software

Contract Period: thru

☒ N/A - One Time Purchase

Contract Value: \$ 65,925.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

*** Rationale/Reason**

This vendor is the sole distributor and service/support center for the LJ Create software in Florida.

Submitted By: Linda M. Balcombe, CPPO, CPPB

For: Elementary Science
Department

Title: Director, Purchasing Department

Requested By: Julie Poth

Buyer: Linda Balcombe

Title: K-8 Science Specialist

Recommended award by vendor as follows:

D C JAEGER CORPORATION

QTY	ITEM	DESCRIPTION	UNIT PRICE	TOTAL
9	ST90 NGSES/AL	Living with Science II: Annual Site License – two years 8/2013-8/2015	\$5,000.00	\$45,000.00
9	ST800/INST	Installation/Training/support	1,925.00	\$17,325.00
9	ST800/TC/AL	Telephone Support, 8/2013-8/2015	400.00	3,600.00
TOTAL:				\$65,925.00

SCHOOLS:

- Bear Creek Elementary
- Dunedin Elementary
- Eisenhower Elementary
- Frontier Elementary
- Mildred Helms Elementary
- Pinellas Park Elementary
- Ponce de Leon Elementary
- Sandy Lane Elementary
- Woodlawn Elementary